0702 R 0802

- Verbal acceptance of purchase agreement (PA)
- Broker-to-broker resolution

LEGAL / ETHICAL

- Failure to disclose true identity
- Inequality of bargaining power
- Misrepresented licensure status
- Violation of license law
- Disclosure and reasonable care and skill.

- XYZ Realty recently ~~sold~~ told a seller that their commission for selling a home is 7%.

> No, commission are always negotiable

- Once a buyer looks the seller's disclosure over and decides they would

> They are signed

- Providing a client with a seller's lock box code could

> violate the REALTOR® code of ethics and nullify

- A client expressed the need for functioning air conditioning (AC)

> The licensee could experience a coming and

- A licensee drafted an offer for a buyer and submitted it

> Accept, reject, counter

- A licensee drafted a listing agreement for a seller with

> No.

- When acting as the seller's agent, a licensee could support

> is putting their interest before their client's interest and

- Which is FALSE about real estate listing agreements and buyer representation agreement

> They can be drafted by an unlicensed individual as long as they
• Once a buyer looks the seller's disclosures over and decides
> They are signed by all buyers and attached to the purchase ag
• Licensee must obtain a signed buyer's broker agreement from abo
> This is true
• A licensee, while acting in the capacity of a dual agent, has adve
> No

• Licensee committed numerous thefts.
• Violation of common law and licensing authority rules, regulations, and laws
• Violation of ~~Realtor~~ REALTOR® code of ethics.
• Surrender of licensee
• Reasonable care and skill.
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